

## Telecom Expense Management Briefing

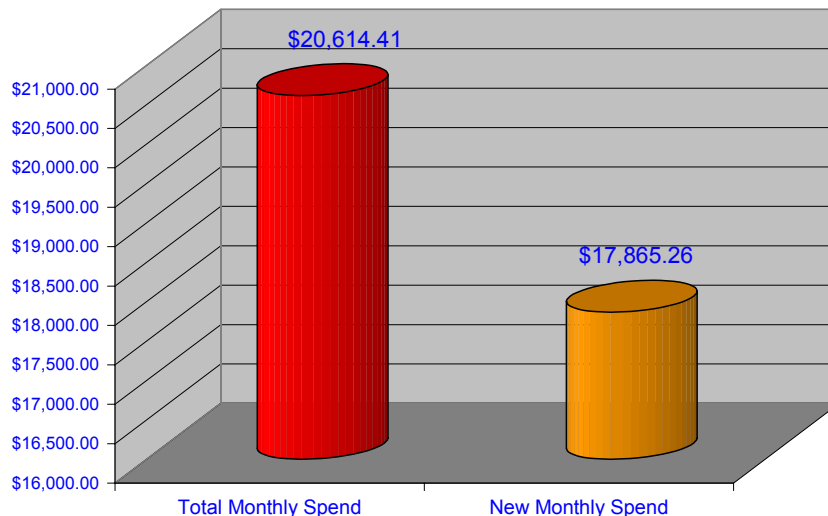
**Situation:** A Homeland Security Division (HSD) suspected it was overpaying for telecommunications services and asked Invoice Insight to perform an audit of a representative facility located in Alaska. Invoice Insight sent two auditors to the site to complete a physical inventory of the facility as a proof-of-concept for the Division.

**Solution:** The primary purpose of the audit was to provide the client with an inventory of all phone lines, circuits, and services at the Kodiak Island facility being billed by Alaska Communications Systems (ACS). As secondary requirements, the client requested Invoice Insight (1) to determine to what degree, if any, the HSD was being over- or undercharged for services and equipment provided by ACS from contract inception through December 2003; and (2) to measure existing procedural shortcomings and to help determine whether or not a Telecom Expense Management Solution would provide a significant return on investment.

**Results:** Within 90 days of award, the client began to realize 13.3% savings. For this single facility, the savings is \$32,900 per year.

**“Organizations must develop a closed-loop life-cycle process for enterprise spend management.”**  
*Meta Group*

**Division Savings  
13.3% --  
\$32,900 per year  
for one facility.**



### About Invoice Insight

Invoice Insight provides flexible Telecom Expense Management solutions to Federal and Commercial organizations. Delivered through a combination of BillPort™, the leading Web-based Telecom Expense Management application, and "on-demand" services (i.e., services when you need them), client savings result from reducing telecom expenses and streamlining administrative processes.